



Development of adding value solutions for the crop chain

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syngenta<sub>®</sub>

## Why Upstream?



- ✓ Security

- ✓ Quality ✓ Convenience ✓ Best and exclusive portfolio.

#### Support certified seeds adoption

More food Less waste



Make crops more efficient

Increase average productivity of the world's major crops by 20% without using more land, water or inputs

More biodiversity Less degradation



Rescue more farmland

Improve the fertility of 10 million hectares of farmland on the brink of degradation



Help biodiversity flourish

Enhance biodiversity on 5 million hectares of farmland

More health Less poverty







**Empower** smallholders

Reach 20 million smallholders and enable them to increase productivity by 50%

Help people stay safe

Train 20 million farm workers on labor safety. especially in developing countries

Look after every worker

Strive for fair labor conditions throughout our entire supply chain network





## **Industrial Seed Treatment (IST) main benefits**

## Quality

•The products application occurs in <a href="higher accuracy">higher accuracy in the rate applied</a> and a <a href="uniform distribution">uniform distribution</a> on the seed. Also it is done frequent tests to follow the seed treatment process guaranteeing a <a href="great final">great final</a> result in the production.

## Convenience

With the Industrial Seed Treatment <u>no people dedication</u>, time or money to the
application on farm is required, because it all comes treated. Besides, super
efficient polymers are used to guarantee <u>high adherence</u> of the product on the seed
surface and that the product <u>detachment</u> happens in the <u>right time</u>.

# Security

•The Industrial Seed Treatment process counts with a <u>dedicated team of specialists</u>, regulated operation, totally in <u>compliance</u> with <u>labor</u>, <u>environmental</u> and <u>agrochemicals legislation</u>, exempting farm workers from the contact with the product.

### Value

Win-win for the value chain: more profit, differentiation and protection
 (biotechnology) for the Key Accounts and the best products, and adjacent technologies convenience and assured application quality for the Growers.
Expertise from the Seedcare Institute to support and guarantee great services.





## Support, innovation and services





Audit in training sites

**Technical Training** 

Formulation development

**Technical trials** 

Physiological and treatment quality evaluation

Adjacent technologies

**Customized solutions** 



# SeedcareInstitute<sup>™</sup>





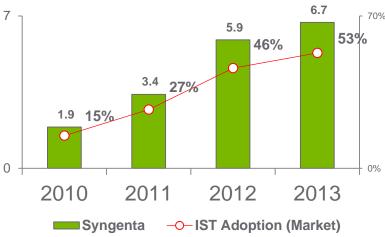




Syngenta shaping the Seed Treatment market from down to upstream.



#### **Corn Bags treated with IST**



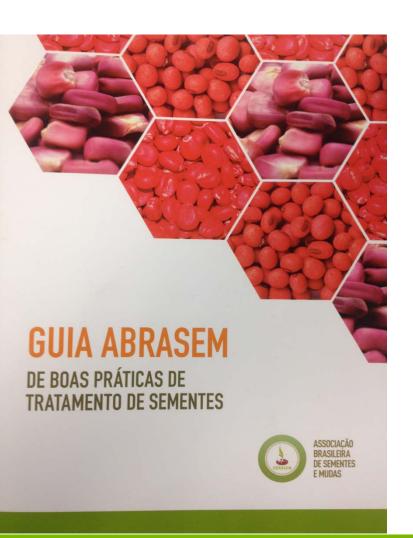
#### Soy Bags treated with IST







### **ABRASEM Seed Treatment Good Practices Manual**



Released this year and supported by Syngenta, ABRASEM launched the new Seed Treatment Good Practices Manual, pointing that upstream is the best way to go.





# Bringing plant potential to life



